



## STEFAN COHN

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Corporate/Pittsburgh • Philadelphia, PA • Maryland & Washington D.C  
New York • New Jersey • Ohio • Indiana • Virginia • North Carolina • Kentucky

### EDUCATION AND CERTIFICATIONS

#### Virginia Commonwealth University

1998

- Obtained Bachelor of Arts.

#### Environmental Solution Association (ESA)

2004

- Successfully completed the Initial Mold Inspection Training Course through ESA.
- Successfully completed the Allergen Screen Training Course through ESA.

#### Institute of Inspection Cleaning and Restoration (IICRC)

- Obtained designation of Carpet Cleaning Technician (CCT)
- Obtained designation of Water Damage Restoration Technician (WRT)

#### Bridgepoint Education

2005

- Successfully completed the Advanced Carpet Cleaning Technician Course.

#### RedVector

2013

- Successfully completed course for Contractor Connection Roofing.

#### Contractor Connection

- Successfully completed Green Building Certification course.

#### Obtained Virginia Contractor Lead Certification

2016

- Ensures compliance with the Environmental Protection Agency's Lead paint regulations in the state of Virginia.

## PROFESSIONAL EXPERIENCE

### **Insurance Restoration Consultants, Inc.**

2023

#### *General Manager*

- Responsible for all operational aspects of the Virginia Office.
- Hire by insurance companies, law firms, and individuals during disputed situations to provide unbiased expert opinions, cost analysis and expert testimony during litigation during the dispute resolution process.
- Act as an independent Appraiser and/or Umpire to assist in the settling of dispute between parties.
- Manage and monitor large loss estimates and settlements in excess or \$1 million.
- Supervise the preparation of detailed reports and estimates for individuals and insurance companies.

### **BELFOR Property Restoration**

2018-2023

#### *Senior Estimator / Project Manager*

- Prepare ED & rebuild estimates for Commercial, Industrial, and Residential Large loss for insurance companies and clients.
- Large Loss estimating projects between \$50 thousand to \$5 million.
- Respond & manage ES services & reconstruction projects.
- Manage budgets, job progression/stages, supplements and change orders, invoicing, and collecting.
- Manage production - technicians, carpenters, production assistant, and assistant production supervisor.
- Coordinate and manage subcontractors and vendors.
- New Vendors- subcontractor procurement: Approve quotes and evaluate performance.
- Develop, maintain, and expand client relations.

### **Walker & Frick Construction**

2005-2018

#### *Senior Project Manager / Estimator*

- Prepare estimates for insurance companies and clients.
- Respond & set up ES services.
- Produce jobs, run on schedule, and manage budget.
- Manage employees and staff of 18.
- Coordinate and manage subcontractors & vendors.
- Acquire permits & inspections.
- Subcontractor procurement.
- Train and evaluate new hires.
- Run Contractor Connection assignments.
- Ensure customer satisfaction and maintain client relations.

## **Nichols Restoration & Construction**

2003-2005

### *General Manager*

- Restoration sales and marketing.
- Perform site inspections.
- Job cost estimating.
- Prepare proposals and contracts.
- Supervise and manage 13 employees.
- Conducted quarterly performance evaluations.
- Securing permits, materials, and equipment.
- Sub-contractor procurement and management.

## **Lewis Ginter Botanical Garden**

2003

### *Operation Specialist*

- Special event coordination and supervision.
- Facility building repairs and maintenance.
- General equipment maintenance.
- Facility and ground material procurement.
- Facility and ground subcontractor/vendor management.

## **Mitchell Company**

2001-2002

### *Assistant Superintendent*

- Hired to manage a \$3 million construction project involving the installation of two 2-meg electric backup generator systems - 1 year project completion (Verizon Central Office Project).
- Developed and maintained master project plan.
- Coordinated schedules for material delivery and subcontractor project interaction.
- Liaison between the Mitchell Company & Verizon for resolution of project issues.
- Supervised 10 employees and sub-contractors.

***\*Appraisal & Litigation History Available Upon Request\****