

RAY MCPHERSON

WRT, FSRT, AMRT

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Corporate/Pittsburgh • Philadelphia • Maryland & Washington D.C
New York • New Jersey • Ohio • Virginia • North Carolina
Texas • **Oklahoma** • Georgia • Florida

EDUCATION AND CERTIFICATIONS

Institute of Inspection Cleaning and Restoration (IICRC)

- Obtained designation of Water Damage Restoration Technician (WRT)
- Obtained designation of Fire and Smoke Restoration Technician (FSRT)
- Obtained designation of Applied Microbial Restoration Technician (AMRT)

Certified Continuing Education Instructor - Fire and Water Restoration

1998-2005

Presidents Club for Annual Sales - Blackmon Mooring

1997 & 1998

PROFESSIONAL EXPERIENCE

Insurance Restoration Consultants, Inc.

2026

Consultant (Subcontractor)

- Inspection of properties to make determinations on cause of damage, comparable pricing, and workmanship.
- Prepare detailed cause of damage reports & repair/replace estimates.
- Coordinating with all professionals associated on a project to reach an unbiased and amicable resolution.
- Provide residential and commercial appraisals and valuations.
- Oversee residential and commercial loss protocols.

BMS CAT

2021-2025

Regional Vice President

- Multi-site operations leader managing 9 branches servicing, AL, FL, GA, KY, SC, TN, & VA.
- Provide direct leadership to General Managers, Operations & Construction Managers, District Sales Managers, Commercial Account Managers, and Project Coordinators.
- Overall financial responsibility for the SE Region.
- Hire, place, and manage operations and sales development staff.
- Create a positive culture environment to drive Team collaboration and development.
- Oversee and assist with managing large loss project mobilization with staff and equipment.

Blackmon Mooring/BMS CAT

2012-2021

General Manager - Oklahoma City

- Responsible for the overall management of all services provided by BMS including, Sales, Operations, and Construction.
- Delivered 9 years of positive growth.
- Top rated location for 7 consecutive years for controlling operating expenses.
- Built award winning sales team.
- Assisted several employees with advancing their career within the company.
- Top collections locations for 6 years.

R&H Construction Services

2005-2011

President

- Owner of a roofing and reconstruction business with primary focus on insurance related losses.
- Grew company to 3mm total revenue over a 5 year period.
- Performed over 700 jobs both residential and commercial.

Blackmon Mooring/BMS CAT

2000-2005

Operations Manager - Oklahoma City

- Managed Operations department servicing the entire state.
- Increased staff from 8 to 32 full time employees.
- Implemented inventory control procedures.
- Fleet management to ensure DOT compliance.
- Top rated Operations department in the company for 5 straight years.

Blackmon Mooring/BMS CAT

1996-2000

Project Coordinator - Oklahoma City

- Residential and Commercial sales & Marketing position with emphasis on adjusters, property managers, and facility director.
- Increased sales by 1mm in first year.
- Presidents Club winner 2 consecutive years.
- Achieved the highest gross profit per job every year.
- Promoted from residential sales to commercial sales in first 6 months.

Appraisal & Litigation History Available Upon Request